



Legal Services for Home Health, Home Care and Hospice Agencies in Pennsylvania, New Jersey and Delaware

Fox Firm Facts

- Full-service national law firm with more than 600 attorneys in 21 offices coast to coast
- Experienced service in more than 50 practice areas
- Trusted advisors to businesses and individuals, including licensed home health agencies, home care agencies and registries, hospices and licensed practitioners
- Practical yet innovative, client-focused advice
- National health law practice with 40+ attorneys serving both for-profit and non-profit institutional and family-owned providers

Caring For Those Who Care

Home health agencies, home care agencies and registries and hospice organizations function in an increasingly competitive, regulated and economically constrained environment. This is particularly true for such businesses located in regions with burgeoning senior populations, such as Pennsylvania, New Jersey and Delaware.

Entities that provide in-home and palliative care for those in need—the elderly and those who are disabled, as well as patients and families grappling with chronic, critical and terminal illnesses—deserve support equivalent to that which they provide to others.

Why Choose Fox?

We know your industry. Our clients include home health agencies, home care agencies and registries, hospices, hospitals, nursing homes and long-term care facilities, personal care homes and assisted living facilities, and physicians and other medical professionals who look to us for practical, cost-effective legal advice on matters ranging from regulatory compliance and health care facility mergers, acquisitions and joint ventures to leasing, employment, independent contractor and licensing issues.

We know your challenges. We understand the complex federal, national and regional health care playing fields in the tri-state area, and appreciate the hurdles home health, home care and hospice business owners face as they deal with situations that affect their employees, care providers and clientele.

We can meet all your legal needs. As a full-service national law firm, we provide legal advice in all areas germane to the home health, home care and hospice industry. Whether you need health care, labor and employment, corporate, tax, real estate or other counsel, Fox can help.

We care for you the way you care for your clients. Fox attorneys are “down in the trenches” with clients, fighting battles and forming partnerships with those we serve. When you choose Fox, you gain trusted advisers as dedicated to your success as you are.

Legal Services

- Compliance in Pennsylvania, New Jersey, Delaware and surrounding states
 - o Federal, state and county regulatory compliance
 - o Medicare and Medicaid compliance, enrollment and reimbursement
 - o HIPAA and other privacy matters
 - o Federal and state licensing, survey and certification
 - o Drafting of compliance programs
 - o RAC/private pay audits
 - o Compliance with the Stark law, federal Anti-Kickback Statute and other federal/state fraud and abuse laws



- Corporate
 - o Joint ventures
 - o Changes in ownership, including purchases and sales of assets
 - o Contract drafting and negotiation
 - o Affiliation with Accountable Care Organizations
 - o Licensing
 - o Governance and owner/shareholder matters
 - o Corporate succession planning
 - o Drafting internal policies covering marketing, training, self-auditing and compliance



- Real Estate
 - o Construction
 - o Leasing and subleasing
 - o Sales, purchases and investments in real estate
- Labor and Employment
 - o Employment agreements
 - o Independent contractor agreements
 - o Nurse staffing arrangements
 - o Federal and state employment law compliance
 - o Contract drafting and negotiation
- Litigation
 - o Reimbursement appeals
 - o Employment litigation
 - o General commercial litigation

Representative Clients

We have substantial experience in representing the full range of home health, home care and hospice businesses, both for-profit and non-profit, from large, institutional agencies to small and mid-sized family-owned organizations.

For more information, contact:

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