Todd A. Rodriguez
Partner
Exton, PA
Tel: 610.458.4978
Fax: 610.458.7337
trodriguez@foxrothschild.com

Todd, Office Managing Partner of the firm’s Exton office, serves as co-chair of the firm’s Health Law Practice and has represented health care providers, including physicians, medical group practices, hospitals, ambulatory surgery centers, diagnostic testing facilities and other health care practitioners such as dentists, chiropractors and veterinarians for more than 20 years. He is a regulatory and transactional health care attorney who focuses on fraud and abuse compliance, Medicare Part B reimbursement, managed care, corporate and contracting issues, network development arrangements, joint venture structuring and implementation, health care business sales and acquisitions and Health Insurance Portability and Accountability Act (HIPAA) privacy issues.

Todd has extensive experience representing physicians and health professionals in all aspects of medical practice including employment arrangements, medical practice buy-ins/pay-outs, income division, practice mergers and acquisitions, contract negotiation and drafting, corporate governance and consulting on operational and business planning issues.

Before Fox Rothschild
Prior to joining the firm, Todd worked for a nationally recognized boutique regulatory health law firm.

Beyond Fox Rothschild
Todd is a frequent speaker on health care topics at national and regional conferences, including the American Health Lawyers Association, the Pennsylvania Bar Institute’s Health Law Institute and several medical society associations. He has frequently contributed to and been quoted by national and regional health care publications.

Client Resources
Webinar: Negotiating Your First Physician Employment Agreement
View Recorded Webinar

Webinar: Selling Your Medical Practice to a Hospital: Legal and Practical Considerations
View Recorded Webinar

The Physician Law Blog
Todd maintains a blog (http://physicianlaw.foxrothschild.com/) that can be used as a resource for current legal issues and news affecting physicians and other non-institutional health care providers. His blog provides updates on new legislation and legal issues relating to practice management, billing and coding, ancillary services, malpractice
insurance, fraud and abuse developments and other important legal issues affecting physicians in their personal and professional lives.

Honors & Awards

• “Recognized Practitioner” for Health Care Law in Pennsylvania by Chambers USA (2017)
• Recipient of Al Dia’s Top Latino Lawyer Award (2016)

Practice Areas

• Corporate
• Administrative Law & Government Relations
• Animal Law
• Health Law
• Life Sciences
• Mergers and Acquisitions

Bar Admissions

• Pennsylvania

Education

• Washington and Lee University School of Law (J.D.)
• Hampden-Sydney College (B.A.)

Memberships

• American Health Lawyers Association
• Pennsylvania Bar Association
• Chester County Bar Association

Publications

March 20, 2012
Fraud and Abuse Podcasts
Physician's Practice

Fourth Quarter 2011
Don’t Take Negative Online Reviews Lying Down
Staying Well Within the Law

Fourth Quarter 2011
Staying Well Within the Law

Third Quarter 2011
The Bad Business of Handshake Contracts
Staying Well Within the Law

Third Quarter 2011
Staying Well Within the Law

2011
Selling Your Medical Practice to a Hospital: Legal and Practical Considerations
2011
Negotiating Your First Physician Employment Agreement

December 2010
Selling To a Hospital? Be Sure To Look Before You Leap
American Academy of Orthopaedic Surgeons

October 2009
Should Your Practice Institute an Employee Social Network Policy?
Staying Well Within the Law

October 2009
Medical Practice Mergers: Bigger Can Be Better
Staying Well Within the Law

July 2009
Is Selling Your Practice to a Hospital the Right Move for You?
Staying Well within the Law

July 2007
Structuring contractual joint ventures
Physician's News Digest

Spring 2007
Champagne on a Beer Budget
Healthcare Liability and Litigation

March 2007
Making Medicare Incident-to Rules Work For You
Physician News Digest

Events

To Sell or Not to Sell
November 1, 2013
Hosted by: HCP Live

Beware the First Year Contract
November 9, 2012
Pennsylvania Medical Society
Hosted by: Keystone Chapter, American College of Surgeons

East Central Regional Conference
October 12, 2012
Regional Learning Alliance Conference Center
Hosted by: Health Care Compliance Association

Understanding the Basics of Fraud & Abuse in the Health Care Industry
July 17, 2012
Webcast
Hosted by: Pennsylvania Bar Institute

Risk Management & Compliance
September 10, 2011
Mandalay Bay
Hosted by: 66th Annual Meeting of the American Society for Surgery of the Hand

Insurance Not Accepted: Legal Issues in Concierge Medicine, Going Non-Par and Adding Cash Pay Lines of Service
March 15, 2011
Pennsylvania Convention Center
Hosted by: Pennsylvania Bar Institute's Health Law Institute

To Par or Not to Par: Legal Issues for Physicians in Opting Out, Going Non-Par and Adding Cash Pay Lines of Service
February 9, 2011
The Cosmopolitan of Las Vegas
Hosted by: American Health Lawyer's Association: Physicians and Physician Organizations Law Institute

Negotiating Your First Physician Employment Agreement
February 2, 2011
Hosted by: Drexel University Anesthesiology Residency Program

Negotiating Your First Physician Employment Agreement
January 1, 2011
Hosted by: Hahnemann Ophthalmology Residency Program

Negotiating Your First Physician Employment Agreement
September 16, 2010
Webinar
Hosted by: Fox Rothschild LLP

Selling Your Medical Practice to a Hospital: Legal and Practical Considerations
May 20, 2010
Hosted by: Fox Rothschild Webinar

Negotiating Your First Physician Employment Agreement
February 22, 2010
Hosted by: Drexel University Anesthesiology Residency Program

It's Not, How to Find a Job! - It's How to Find a LIFE
December 8, 2009
Hosted by: American Academy of Orthopaedic Surgeons (AAOS) Webinar

Strategies for Success in the Unchartered Waters of Health Care Reform. The Power of WE.
November 6, 2009
Pennsylvania Medical Society
Hosted by: American College of Surgeons 2009 Annual Scientific Meeting
Negotiating Your First Physician Employment Agreement
November 5, 2009
Hosted by: Crozer Chester Medical Center Internal Medicine Residency Program

Tips for Negotiating and Renegotiating Your Radiologist Exclusive Contract
October 31, 2009
Hosted by: Pennsylvania Radiological Society's 94th Annual Meeting

Hospital-Physician Employment Arrangements in 2009: Reluctant Partners or Aligned Allies
February 10, 2009
Hosted by: American Health Lawyers Association's Physicians and Physician Organizations Law Institute

Fox Rothschild Presents Negotiating Your First Employment Agreement Seminars
October 1, 2008

Ethics and Medico-Legal Update: What Every Physician Needs to Know
April 8, 2008
Hosted by: AtlantiCare Physician Leadership Group

Negotiating Your First Physician Employment Agreement
January 1, 2008
Hosted by: Bryn Mawr Radiology Residency Program

Finding the Coding Common Ground
June 8, 2007
Hosted by: Greater Philadelphia Chapter of the American Academy of Professional Coders

News

January 4, 2017
Combining Law and Healthcare with Todd Rodriguez
AL DÍA News

December 21, 2016
Corporate Partner John Capetta Joins Fox’s Exton Office

November 21, 2016
Al Día Recognizes Todd Rodriguez Among Top Latino Lawyers

July 12, 2016
Law360 Names Attys Who Moved Up The Firm Ranks In Q2
Law360

April 17, 2016
Business People on the Move
Philadelphia Inquirer
April 6, 2016
Fox Rothschild Appoints New Managing Partner to Exton Office
VISTA Today

April 5, 2016
People on the Move
Philadelphia Business Journal

April 1, 2016
Fox Rothschild Names Five New Office Managing Partners

February 24, 2016
Todd A. Rodriguez Authors Chapter in AHLA’s Representing Physicians Handbook

July 1, 2015
Protect Yourself In A Transaction With An Acquisition Agreement
The Ambulatory M&A Advisor

May 1, 2013
Urologists Make the Shift
Urology Times

May 1, 2013
Multiple Choice
Dermatology Times

October 22, 2012
Financial Health Check Up
Physician’s Money Digest

June 21, 2012
Physician Fraud & Abuse
Capital Thinking

June 11, 2012
Avoiding Inadvertent Patient Privacy Violations
Physician’s Money Digest

May 14, 2012
Maintain Your Practice in Selling Condition
Physician’s Money Digest

March 20, 2012
Fraud and Abuse Podcasts
Physician’s Practice

March 19, 2012
ICD-10 Delay Frees Physicians to Focus on Other Practice Needs
American Medical News
March 9, 2012
Why Physicians Need to Prioritize Fraud and Abuse Compliance
Physicians Practice

December 25, 2010
Federal Investigators To Supervise Stent Doctors
The Baltimore Sun

March 16, 2010
Todd A. Rodriguez of Fox Rothschild Contributes to American Health Lawyers Association Publication

October 19, 2009
OIG To Review Place-of-Service Errors and Provider-Based Status
HR Compliance News

January 30, 2009
Todd A. Rodriguez of Fox Rothschild to Speak at the American Health Lawyers Association’s Physicians Law Institute

June 4, 2007
Fox Rothschild Announces the Elevation of Five Attorneys to Partnership