Mark L. Silow

Firmwide Managing Partner
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Fox Rothschild LLP
ATTORNEYS AT LAW

Mark's practice involves a broad range of commercial and tax matters, including:

- business and tax planning
- corporate acquisitions and dispositions
- real estate transactions
- estate planning
- employee benefits

As the Firmwide Managing Partner, Mark is also responsible for overseeing all aspects of the firm's operations, and works closely with senior staff and the Managing Partners of each office to implement legal, administrative, and organizational strategies. Mark has also served as Chair of the firm's Taxation & Wealth Planning Practice and the Employee Benefits Law Practice.

Beyond Fox Rothschild

Mark's experience has included service as:

- a member of the Mayor's Private Sector Task Force on Insurance and Employee Benefits
- Chair, Legal and Tax Committee, Jewish Federation of Greater Philadelphia
- President, Logan Square Neighborhood Association
- President, Greene Towne School

Honors and Awards

• Martindale-Hubbell "AV" rated
• Included in a list of "Super Lawyers" in Tax by *Philadelphia Magazine* and *Law & Politics Magazine* (2006, 2007)

Practice Areas

- Employee Benefits & Compensation Planning
- Taxation and Wealth Planning
- Real Estate
- Tech & Venture Finance

Bar Admissions

- Pennsylvania

Education

- LL.M. in Taxation, New York University School of Law, 1980
- J.D., Temple University School of Law, 1978
- B.A., University of Pennsylvania, 1975

Memberships

- Philadelphia Bar Association
- Philadelphia Estate Planning Council

Board of Directors

- New York University Institute on Federal Taxation Advisory Board
- Parkway Council Foundation
- Philadelphia Museum of Art Corporate Executive Board
- Philadelphia Education Fund
- Central Philadelphia Development Corporation (CPDC)

News

Featured: "*Fox Rothschild Grows Revenue 7.8 Percent*," The Legal Intelligencer (May 16, 2013)

Featured: "*Fox Rothschild Launches Miami Office with Former Florida Mayor* ," Law360 (April 3, 2013)

Featured: "*Fox Rothschild Opens Coral Gables Office*," South Florida Business Journal (April 2, 2013)

Featured : "*Non-equity Peril* ," Philadelphia Business Journal (February 28, 2013)

Featured : "*A Legal Team Jumps to Fox Rothschild* ," GlobeSt.com (February 26, 2013)

Featured : "*Eight Real Estate Attorneys Bolt from Day Pitney to Fox Rothschild in N.J.* ," New Jersey Law Journal (February 25, 2013)

Featured : "*How the Big Philadelphia Law Firms Approach Non-Equity Partnerships* ," The Philadelphia Business Journal (February 22, 2013)

Featured : "*Median Billing Rates Increased in 2012* ," National Law Journal (December 31, 2012)

Featured : "*Fox Rothschild pledges Hurricane Sandy Relief* ," The Mercury (December 12, 2012)

Featured : "*Philadelphia-area Law Firms Take To Blogging as a Marketing Strategy* ," Philadelphia Inquirer (November 24, 2012)

Featured : "*Law Firm to Seek Star Clients* ," The Philadelphia Inquirer (November 16, 2012)

"*Fox Rothschild Cements Commitment to Entertainment Clients*," (November 15, 2012)

Featured : "*Fox Rothschild Formalizes Entertainment Group* ," Law360 (November 14, 2012)

Quoted : "*Fox Rothschild Opens Conference Center in Camco* ," Philadelphia Business Journal (October 26, 2012)

Featured: "*Out-of-Town Firms See Miami as International Gateway*," Daily Business Review (August 30, 2012)

Featured: "*Law Leaders: Pricing Pushback by Clients Here to Stay*," Philadelphia Business Journal (May 25, 2012)

"*Fox Rothschild Ups Revenue 7.3 Percent, PPP 3.5 Percent*," The Legal Intelligencer (May 14, 2012)

"*Fox Rothschild Leading Law Firms Worldwide in Blogging*," The National Law Journal (March 9, 2012)

Featured: "*Revenue Growth May Not Be for Everyone*," The Legal Intelligencer (February 21, 2012)

Featured: "*Firms To Set Up Shop in Brazil, Southeast Asia in 2012*," Law 360 (January 1, 2011)

Quoted: "*Law Firm Mergers Booming Nationally, Steady Locally*," The Legal Intelligencer (October 5, 2011)

Featured: "*More Mergers*," Los Angeles Business Journal (September 12, 2011)

Featured: "*Fox Rothschild Boosts Its D.C. Office*," The Legal Times (September 2, 2011)

Featured: "*Fox Rothschild Adds Eight-Lawyer Construction Group, New Practice in D.C.*," The Legal Intelligencer (September 1, 2011)

Mentioned: "*Fox Rothschild Nabs Smith Currie Contract Attys, Office*," Law 360 (September 1, 2011)

Mentioned: "*Firms Tap L.A. Lawyers for Asia Practice Savvy*," Los Angeles Daily Journal (August 25, 2011)

Featured: "*Fox Rothschild Acquires IP Boutique in L.A.*," The Legal Intelligencer (August 23, 2011)

Featured: "*Fox Rothschild Absorbs Chan Law Group in Los Angeles*," Law 360 (August 23, 2011)

Mentioned: "*People On The Move*," Philadelphia Business Journal (August 18, 2011)

Quoted: "*Merger Lite: Law Firms Looking to Acquire Smaller Groups*," The Legal Intelligencer (July 12, 2011)

Quoted: "*Firms Say They'd Hire Laid-Off Lawyers*," Philadelphia Business Journal (May 23, 2011)

Quoted: "*Fox Rothschild's Revenue Up 10 Percent, PPP Up 3.6 Percent*," The Legal Intelligencer (May 11, 2011)

Quoted: "*A Look at the L.A. Operations of Philadelphia Law Firms*," Philadelphia Business Journal (April 15, 2011)

Quoted: "*Florida Becoming Fashionable for Pennsylvania Firms*," The Legal Intelligencer (January 20, 2011)

Quoted: "*Former Rep. Murphy Joins Fox Rothschild*," The Legal Intelligencer (January 4, 2011)

Quoted: "*Murphy Lands Job With Law Firm*," The Intelligencer (January 4, 2011)

Quoted: "*Patrick Murphy Following Up Congress With Fox Rothschild Job*," Philadelphia Business Journal (January 3, 2011)

Featured: "*Fox Rothschild Named a "Go-To Law Firm" by American Lawyer Media*," (December 16, 2010)

Quoted: "*Firm Financials 2009*," The Legal Intelligencer (November 30, 2010)

Mentioned: "*Phila. Firms in Running to Represent Harrisburg in Bankruptcy*," Philadelphia Business Journal (October 27, 2010)

Quoted: "*In-house Counsel, Law Firms Seeing a Rise in Litigation*," The Philadelphia Inquirer (October 17, 2010)

Quoted: "*Fewer Pennsylvania Firms Listed In The Am Law 200*," The Legal Intelligencer (June 2, 2010)

Quoted: "*Fox Rothschild's Revenue Increases by 7 Percent*," Law.com (May 7, 2010)

Quoted: "*Come Hell or High Snowfall, the Work Goes On*," The Legal Intelligencer (February 12, 2010)

Quoted: "*Bonuses will be paid, but Models Re-Examined*," The Legal Intelligencer (December 1, 2008)

Quoted: "*Move Along, No Layoffs Here*," The Legal Intelligencer (March 05, 2008)

Quoted: "*Fox Rothschild Ranks #2 Nationally, #2 in Philadelphia, In Annual AmLaw Summer Associate Survey*," (November 13, 2007)

Quoted: "*Fox Rothschild's Merger with Binder, Kalis & Proctor, P.C. Highlighted in The Legal Intelligencer*," (August 03, 2007)

Publications

By: "*Tax Court Widens Application of Valuation Misstatement Penalty* ,"
The Legal Intelligencer (April 19, 2013)

By : "*Fiscal Cliff Avoided, But Higher Taxes Loom Ahead in 2013*,"
The Legal Intelligencer (January 18, 2013)

By : "*Tax Considerations in the Wake of Hurricane Sandy* ,"
The Legal Intelligencer (November 16, 2012)

"*Circuit Courts Further Define 'Wages' for Employment Tax Purposes*,"
The Legal Intelligencer (September 21, 2012)

"*How the Power to Tax Saved Health Care Reform*,"
The Legal Intelligencer (July 20, 2012)

"*Charitable Donations Require Attention to Both Form and Substance*,"
The Legal Intelligencer (June 15, 2012)

"*Taxpayers Receive Tax-Exempt Interest on Settlement*,"
The Legal Intelligencer (April 20, 2012)

"*Planning for Proposed Changes in the Tax Code*,"
The Legal Intelligencer (March 16, 2012)

"*Effects of New Phila. Business Privilege Tax Legislation*,"
The Legal Intelligencer (January 20, 2012)

Author: "*Tax Aspects of Foreign Investment In U.S. Real Estate*,"
The Legal Intelligencer (December 16, 2011)

Author: "*Goodwill and Professional Service Corporations*,"
The Legal Intelligencer (November 18, 2011)

Author: "*Tax Provisions Under the Proposed American Jobs Act*,"
The Legal Intelligencer (October 26, 2011)

Author: "*The IRS Whistleblower Program: A Tool to Target Noncompliance*,"
The Legal Intelligencer (September 2, 2011)

Author: "*Tax Court Demads Greater Due Diligence From Taxpayer*,"
The Legal Intelligencer (June 20, 2011)

Author: "*Portability for the Estate and Gift Tax Exclusion*,"
The Legal Intelligencer (April 14, 2011)

Author: "*Executors Face Difficult Decisions Under the New Tax Act*,"
The Legal Intelligencer (March 18, 2011)

Author: "*IRS Announces New Disclosure Program for Offshore Accounts*,"
The Legal Intelligencer (February 18, 2011)

Author: "*Changes to the Estate and Gift Tax Under the New Tax Act*,"
The Legal Intelligencer (January 21, 2011)

Author: "*Compromise Tax Bill 'Framework' Announced*,"
The Legal Intelligencer (December 14, 2010)

Author: "*Deadline Approaches for New Tax Return Preparer Number Registration*,"
The Legal Intelligencer (November 16, 2010)

Author: "*Incentives for Capital Investment Under the Small Business Jobs Act*,"
The Legal Intelligencer (October 12, 2010)

Author: "*The Tax Treatment of Incentive Payments to Customers*,"
The Legal Intelligencer (September 14, 2010)

Author: "*Limitations on the Reliance Upon Professional Tax Advice*,"
The Legal Intelligencer (August 17, 2010)

Author: "*Health Care Act Codifies Economic Substance Doctrine*,"
The Legal Intelligencer (July 13, 2010)

Author: "*Corporations Required to Report Uncertain Tax Positions* ,"
New Jersey Law Journal (June 14, 2010)

Author: "*Health Care Tax Credits Available for Small Employers*,"
The Legal Intelligencer (June 8, 2010)

Author: "*Using Intermediary Does Not Avoid Rules for Like-Kind Exchanges*,"
The Legal Intelligencer (March 9, 2010)

Author: "*Pennsylvania Enacts Tax Amnesty Program*,"
The Legal Intelligencer (February 9, 2010)

Author: "*First-Time Homebuyer Tax Credit Extended and Expanded*,"
The Legal Intelligencer (December 8, 2009)

Author: "*Roth IRA Conversion Opportunities Approaching*,"
The Legal Intelligencer (November 10, 2009)

Author: "*Relief for 2009 Mandatory Retirement Distributions*,"
The Legal Intelligencer (October 13, 2009)

Author: "*Deadline Looms for Disclosure of Offshore Accounts*,"
The Legal Intelligencer (September 8, 2009)

Author: "*Preview of the Obama Administration's Tax Proposals*,"
The Legal Intelligencer (July 14, 2009)

Author: "*IRS Memorandum Tackles Season Ticket Holders*,"
The Legal Intelligencer (June 9, 2009)

Author: "*The Administration's Proposed New Rules for Offshore Transactions*,"
The Legal Intelligencer (May 12, 2009)

Author: "*IRS Guidance for Ponzi Scheme Investors*,"
The Legal Intelligencer (April 14, 2009)

Author: "*Tax Incentives Under the American Recovery and Reinvestment Act of 2009*,"
The Legal Intelligencer (March 10, 2009)

Author: "*Consequences for the Defrauded: What Every Madoff Investor Should Know*,"
The Legal Intelligencer (February 10, 2009)

Author: "*IRA Charitable Donation Provision Extended to 2009*,"
The Legal Intelligencer (December 9, 2008)

Author: "*Year-End Tax Planning in a Volatile Financial Market*,"
The Legal Intelligencer (November 11, 2008)

Author: "*A Look at the Tax Provision Contained in the Bailout Bill*,"
The Legal Intelligencer (October 14, 2008)

Author: "*Revenue Ruling Places Limits on Pension Plan Transfers*,"
The Legal Intelligencer (September 9, 2008)

Author: "*First-Time Homebuyers to Receive New Tax Credit*,"
The Legal Intelligencer (August 12, 2008)

Author: "*For Self-Created Musical Works, Special Tax Rules Apply*,"
The Legal Intelligencer (May 13, 2008)

Author: "*Final Regulations Clarify Sanctions Against Tax-Exempt Organizations*,"
The Legal Intelligencer (April 08, 2008)

Author: "*IRS Reverses Position of Executive Compensation*,"
The Legal Intelligencer (March 11, 2008)

Author: "*Understanding the Economic Stimulus Act of 2008's Impact on Taxes*,"
The Legal Intelligencer (February 12, 2008)

Author: "*3rd Circuit Affirms Treatment of Early Retirement Payments*,"
The Legal Intelligencer (December 11, 2007)

Author: "*Time is Running Out to Make Contributions From Your IRA*,"
The Legal Intelligencer (November 13, 2007)

Author: "*District Court Rejects IRS Claim to Tax Attorney Work-Product*,"
The Legal Intelligencer (September 11, 2007)

Author: "*Taxation of Damage Awards for Emotional Distress Affirmed*,"
The Legal Intelligencer (August 14, 2007)

Author: "*Hedge Funds Find Themselves Under Increased Tax Scrutiny*,"
The Legal Intelligencer (July 10, 2007)

Author: "*Cancellation of Distribution Agreements Eligible for Capital Gain Treatment*,"
The Legal Intelligencer (June 12, 2007)

Author: "*Final Regulations Issued for Deferred Compensation Plans*,"
The Legal Intelligencer (May 08, 2007)

Author: "*Employee Classification and Officer Compensation Come Under Fire*,"
The Legal Intelligencer (April 10, 2007)

Author: "*Financial Interpretation No. 48 and the Need for Tax Certainty*,"
The Legal Intelligencer (February 13, 2007)

Author: "*New Act Makes Health Savings Accounts More Attractive*,"
The Legal Intelligencer (January 09, 2007)

Author: "*Tax and Estate Matters*,"
The Legal Intelligencer (2006)

Author: "*IRS Guidance On Abusive Life Insurance Plans*,"
The Legal Intelligencer (March 16, 2004)

Author: "*IRS Imposes New Obligations On Tax Advisers*,"
The Legal Intelligencer (February 17, 2004)

Author: "*IRS Issues Rules for Home Sale Exclusion*,"
The Legal Intelligencer (January 08, 2003)

Author: "*Taxability of Contingent Fee Awards: The Uncertainty Continues*,"
The Legal Intelligencer (June 10, 2002)

Speaking Engagements/Events

Dining Out: Legal Issues for Restaurants and Their Customers
(Speaker)
Presented by: Pennsylvania Bar Institute
Philadelphia, PA
April 21, 2011