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Fox Rothschild's Business Litigation Practice Capitalizes on Growth, Talent and Value

In the past decade, Fox Rothschild LLP has gone from a regional firm of fewer than 200 attorneys to a national practice with more than 400 lawyers in seven states and 14 offices coast-to-coast. During that time, the firm's Business Litigation Practice has grown to include more than 125 top-notch attorneys and has become one of the nation's premier trial and litigation practices.

"Corporate clients hire the right tool for the right job," explains Scott L. Vernick, trial lawyer and managing partner of the Philadelphia office. "We have the experience and talent to go head-to-head with any large firm."

"Although we pride ourselves on our personal service to midsize companies, we're increasingly taking on significant cases for large corporate clients who value the firm's focus on service, responsiveness and cost effectiveness," says Stephanie Resnick, co-chair of the Litigation Department.

More and more of the nation's largest corporations are turning to Fox for its trial work, including First Data Corporation and Schering-Plough Corporation.

"I was counsel in a case with \$100 million at stake for an international company," says Princeton partner James Kravitz. "Our co-counsel, a much larger firm, took three times as long to prepare and sent three associates to the deposition in his absence. Fox was the more effective and better prepared counsel for the client."

Network of Offices in Seven States

"In all of our offices, we have very real relationships with members of the communities and the court systems," says Jay Marinstein, trial attorney and managing partner of the Pittsburgh office. "Those connections greatly benefit clients — large and small."

The firm has offices in Philadelphia, Pittsburgh, Warrington, Lansdale and Exton, Pennsylvania; Atlantic City, Princeton and Roseland, New Jersey; Wilmington, Delaware; Los Angeles and San Francisco, California; New York City, New York; West Palm Beach, Florida; and Las Vegas, Nevada.



Fox Rothschild's Business Litigation Practice draws on the strength of respected and experienced trial lawyers. Leading attorneys include: (from left to right) Eric M. Wood (co-chair), Valli Baldassano, Scott L. Vernick, Gregory B. Williams, and Stephanie Resnick (co-chair).

David B. Snyder, the Litigation Department's administrative partner, reviews new cases to ensure clients are getting the very best of Fox. "It's my job to see that cases are assigned to the attorneys best qualified to advise on that particular matter, he says."

Deep Bench of Experienced Trial Lawyers

Fox attorneys position their clients' cases for the best outcome — in or out of the courtroom. While successful outcomes

often happen out of court, many cases do go to a full trial. Fox attorneys have extensive experience trying cases to verdict — with excellent results.

Explains Eric M. Wood, co-chair of the Litigation Department: "Trial is only appropriate in some cases, but Fox attorneys are known for trying cases to conclusion. Our adversaries know that. So when we're on the case, that often leads to a better result for the client."

Fox's growth has meant broader experience and deeper bench strength for its Business Litigation Practice. Watch for this firm to continue to grow its talent — and its trial work for large corporate clients.



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