



Legal Services for Home Health, Home Care and Hospice Agencies

Fox Firm Facts

- Full-service national law firm with 800 attorneys in 22 offices coast to coast
- Experienced service in more than 60 practice areas
- National health law practice with 70+ attorneys serving both for-profit and non-profit institutional and family-owned providers
- Trusted advisors to businesses and individuals, including licensed home health agencies, home care agencies and registries and hospices
- Practical yet innovative, client-focused advice

Why Choose Fox?

We know your challenges. We understand the complex federal and state licensing and regulatory requirements and appreciate the hurdles home health, home care and hospice business owners face as they deal with situations that affect their employees, care providers and clientele. Our clients include home health agencies, home care agencies and registries, hospices, hospitals, nursing homes and long-term care facilities, personal care homes and assisted living facilities, continuing care retirement communities and physicians and other medical professionals who look to us for practical, cost-effective legal advice.

We can meet all your legal needs. As a full-service national law firm, we provide legal advice in all areas germane to the home health, home care and hospice industry. Whether you need health care, labor and employment, corporate, tax, real estate or other counsel, Fox can help.

We care for you the way you care for your clients. Fox attorneys are down in the trenches with clients, assisting with detailed matters and forming partnerships with those we serve. When you choose Fox, you gain trusted advisers as dedicated to your success as you are.

Legal Services

- Federal and state licensing, survey and certification
- Medicare and Medicaid compliance, enrollment and reimbursement
- Drafting of policies and procedures and compliance programs
- Federal, state and county regulatory compliance
- HIPAA and other privacy matters
- RAC/private pay audits
- Compliance with the Stark law, federal Anti-Kickback Statute and other federal/state fraud and abuse laws



- Corporate
 - o Licensing
 - o Joint ventures
 - o Changes in ownership, including purchases and sales of stock and assets
 - o Contract drafting and negotiation
 - o Affiliation with Accountable Care Organizations
 - o Governance and owner/shareholder matters
 - o Corporate succession planning
 - o Drafting internal policies covering marketing, training, self-auditing and compliance



- Real Estate
 - o Leasing and subleasing
 - o Sales, purchases and investments in real estate
- Labor and Employment
 - o Employment agreements
 - o Independent contractor agreements
 - o Staffing arrangements
 - o Federal and state employment law compliance
 - o Contract drafting and negotiation
- Litigation
 - o Reimbursement appeals
 - o Employment litigation
 - o General commercial litigation

Representative Clients

We have substantial experience in representing the full range of home health, home care and hospice businesses, both for-profit and non-profit, from large, institutional providers to small and mid-sized family-owned organizations.

For more information, contact:

Victoria Heller Johnson, Esq.
Partner
610.458.4980
vjohnson@foxrothschild.com

Edward J. Cyran, Esq.
Associate
610.458.4863
ecyran@foxrothschild.com