



## Emily J. Yukich

Partner

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Emily, who serves as the firm's Los Angeles Office Managing Partner, counsels small to mid-sized businesses in a variety of industries including technology, consumer products, manufacturing, food and beverage, construction and professional services industries on a variety of complex transactional matters. She handles business formation, planning and restructuring and works with startups on strategy and early-stage funding as well as with existing companies on growth and acquisition financing. Emily also handles mergers, acquisitions and other general commercial transactions and provides advice on corporate governance matters. She serves as outside general counsel to a number of clients, advising on day-to-day legal matters.

Additionally, Emily advises venture and angel capital investors on due diligence, negotiation of investment documents and other matters.

### Representative Matters

- Represented a seller of a software company in a stock sale.
- Represented a solar dish startup on corporate matters, including structuring and negotiating seed financing and distribution agreements.
- Counsel a social media app startup on various corporate matters, including negotiating shareholders agreements and employee stock grants.
- Counsel a social media game app company on various corporate matters, including structuring and negotiating seed financing and sponsorship agreements.
- Represented a currency exchange company in its Series A financing, including advising on and drafting documents and agreements.
- Counsel a family owned holding company and its portfolio companies, including a Korean barbeque restaurant chain, in a variety of matters.
- Serve as outside general counsel to an electronic parts manufacturing company on a variety of matters.
- Serve as outside general counsel to a designer and seller of manufactured homes on a variety of matters.
- Serve as pro bono counsel to Lupus LA, an organization dedicated to lupus research, awareness, education and serving the needs of people with lupus and their families in Los Angeles County, on a variety of matters.

### Before Fox Rothschild

Emily's commitment to helping her clients achieve business success stems from her first-hand understanding of the daily interplay between law and business. Prior to launching her legal career, Emily co-founded and served as lead teacher of an inner city Montessori school in Boston and as the executive director of a nonprofit early childhood education center in Massachusetts.

Emily also worked as an instructor at University of Pennsylvania, where she taught undergraduate English and completed coursework toward a Ph.D. in English.

During law school at USC School of Law, Emily was a research assistant for Dean Karen Lash, where she researched and analyzed the practical and legal implications of methods for providing legal services to low-income clients in California. She also served as an articles editor and staff member of the *Southern California Law Review*. After graduating law school, Emily worked as a judicial law clerk for the Honorable George H. King of the U.S. District Court for the Central District of California.

### **Beyond Fox Rothschild**

Emily serves as president of the Los Angeles Venture Association (LAVA). In 2011, she founded Women in LAVA, a strategic interest group focused on the specific needs of women entrepreneurs who are seeking seed or venture financing.

Additionally, Emily has served as an adjunct professor at University of Southern California Law School, teaching a course on contract drafting and negotiation.

### **Client Resources**

Emily is a former co-editor of [Emerging Companies Insider](#), a Fox blog that focuses on developments in the law affecting startup and emerging growth companies and their investors. Topics covered in the blog include choice of entity, shareholders' agreements, issuance of equity to employees, preparing for and executing a capital raise, exit strategies and the JOBS Act and its impact on how companies can and should raise capital from investors.

### **Honors & Awards**

- Named among Women of Influence by *L.A. Biz.* (2017)
- *Los Angeles Business Journal's* Women Making a Difference Award Nominee (2015)

### **Practice Areas**

- Corporate
- Emerging Companies & Venture Capital
- Food & Beverage
- Israel
- Mergers & Acquisitions
- Private Equity

### **Bar Admissions**

- California

### **Court Admissions**



- U.S. District Court, Central District of California
- U.S. District Court, Northern District of California
- U.S. District Court, Southern District of California
- U.S. Court of Appeals, Ninth Circuit

### Education

- University of Southern California Law School (J.D., 1999)
- Kenyon College (B.A., *magna cum laude*, 1982)

### Memberships

- Member, Corporations Committee of the Business Law Section for the California Lawyers Association (CLA)
- Co-chair, American Bar Association's Angel Venture Capital Subcommittee of the Private Equity and Venture Capital Committee
- California State Bar Association Business Law Section (Executive Committee 2013-2016; Secretary of Executive Committee 2014-present; Co-Chair, Corporations Committee 2011-2012)
- Kenyon College/Los Angeles Regional Alumni Association (Class Agent)
- New Los Angeles Charter School (Pro Bono Legal Counsel, Past Board Member)

### Board of Directors

- Los Angeles Venture Association (President)
- Women in LAVA (Founder, Co-Chair)

## Events

### CEC Capital Summit

November 14, 2018  
Rosewood San Hill

### HR Boot Camp for Emerging Companies

April 24, 2018 at 8:30am – 10:00am  
Fox's Los Angeles Office  
Hosted by: Fox Rothschild LLP

### Finder's Fees: Statutory Challenges for Startups

April 12, 2018 at 9:00am – 10:00am  
Rosen Shingle Creek  
Hosted by: American Bar Association: Business Law Section

### HR Boot Camp for Startups

March 13, 2018  
WeWork  
Hosted by: WeWork and Fox Rothschild

**It Could Happen to You: Adding Value by Limiting Risks of Employee Lawsuits Before Being Bought by Big Tech**

November 8, 2017 at 8:30am – 9:30am

Fox Rothschild LLP

Hosted by: Fox Rothschild LLP and Welch Consulting

**Charting the Course for Success - Legal Dos and Don'ts for University Startups**

October 11, 2017 at 10:30am – 12:00pm

Santa Clara Marriott

Hosted by: 2017 AUTM Western Region Meeting

**ABA Panel on Venture Investing in Cannabis Companies**

September 14, 2017 at 10:00am – 11:00am

Annual Meeting

Hosted by: American Bar Association Business Law Section

**Collaboration & Opportunity in The Rising Tide**

September 17, 2016

Hosted by: Hera Venture Summit

**Hera Fast Pitch**

August 31, 2016

San Diego

Hosted by: Hera Venture Summit

**Fox Rothschild ABA Business Law Section Subcommittee Co-Chairs Moderate Discussion on Equity Crowdfunding**

April 7, 2016 at 2:30pm

Hosted by: The American Bar Association Business Law Section

**Women in LAVA: Building your Team**

June 3, 2015 at 12:00pm – 1:30pm

Hosted by: Los Angeles Venture Association

**Prepare for Due Diligence Before It's Necessary**

May 13, 2015

Omni Interlocken

Hosted by: Colorado BioScience Association

## News

February 28, 2018

**Fox Rothschild Names Three New Office Managing Partners**

March 15, 2017

**In Profile: L.A. Biz's Women of Influence**

L.A. Biz



February 14, 2017

**Emily Yukich Named Among Women of Influence by L.A. Biz**

January 26, 2017

**Woman-Owned Enterprise: MXCNAS, Featuring Sabina Bandera**  
Latino Rebels

August 29, 2016

**People on the Move**  
Los Angeles Business Journal

August 25, 2016

**Emily Yukich Named President of Los Angeles Venture Association**

April 15, 2016

**Snapchat, Faraday Future Faced Questions on Diversity Before Landing Tax Credits**  
Los Angeles Times

November 16, 2015

**Women in Tech Campaign**  
Women in Tech Campaign

September 1, 2015

**Fox Attorneys Named ABA Angel Venture Capital Subcommittee Co-Chairs**

May 5, 2015

**Four Fox Partners Nominated for 2015 Women Making a Difference Award by LA Business Journal**

April 13, 2015

**2015 Women Making a Difference: Symposium & Awards**  
Los Angeles Business Journal

November 15, 2012

**Fox Rothschild Cements Commitment to Entertainment Clients**

May 28, 2012

**Women Making a Difference 2012 Finalists**  
Los Angeles Business Journal

March 19, 2012

**On the Move**  
San Francisco Daily Journal

March 16, 2012

**The Churn: Lateral Moves and Promotions in The Am Law 200**  
The AmLaw Daily

March 14, 2012

**Emily Yukich Moves to Fox Rothschild as Corporate Partner**

Metropolitan News-Enterprise