



James M. Singer

Partner

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Jim is passionate about technology. He combines that passion with years of experience to help clients develop legal strategies that increase value and reduce risk around their most important intellectual property assets.

Jim co-chairs the firm's Technology Practice Group and is former chair of the firm's Intellectual Property Department. He is recognized as a global thought leader in patents and technology intellectual property transactions. Jim also leverages his previous experience as an engineering project manager to ensure that clients receive practical advice, clear communications, responsive support and efficient service.

Jim draws on a deep well of experience to support clients in:

- patent strategies, including securing patents for innovative technologies, designing products that avoid infringement of competitors' patents, and implementing strategic license opportunities
- complex technology transactions, software and platform licensing, technology-focused supply chain agreements, and university technology transfer agreements
- corporate brand protection and personal name, image and likeness (NIL) licensing
- IP due diligence in mergers and acquisitions, and helping clients prepare for due diligence activities

Jim also supports the firm's IP litigation teams when clients are involved in disputes.

Jim's patent and transactional experience spans a range of technologies, including: electronic devices; computer systems and software; autonomous vehicles and other robotic systems; virtual and augmented reality systems; digital media delivery systems; printing and packaging systems; lighting systems; power generation and distribution equipment; wireless communication technologies; medical devices; data security and encryption technologies; blockchain technologies; automotive components; consumer products; and food and beverage production systems.

In addition, Jim has guided the development of IP portfolios that led to successful exits through acquisition by technology leaders, including Amazon, Autodesk, Eaton, Ford, Google, Microsoft, Motorola, Nielsen, Proofpoint, Sandvik, Signify and Xerox.

Experience

Specific examples of Jim's experience include:

- Managing patent portfolios for the world’s leading makers of workplace and digital printing solutions; autonomous vehicle control and advanced driver assistance systems; LED lighting; power management solutions; cloud storage and data delivery; and electronic device cleaning products.
- Developing template license agreements and negotiating customer-specific agreements for regional banks, telecommunication service providers, data storage and file sharing services, and vendors of industry-focused systems, such as car wash equipment, waste management equipment, data security solution providers and many other solutions.
- Leading the firm’s patent and licensing teams for a hospital-based research institution.
- Representing a developer of entertainment content for mixed-reality devices in all aspects of its business, including content production and license agreements, agreements with creative talent and contracts with presenting venues.
- Leading IP due diligence for a private equity group’s acquisition of a multinational conglomerate’s business unit, then developing the new company’s patent portfolio, licensing and freedom to operate strategies until the company’s acquisition by a global industrial engineering group.
- Representing sports industry technology companies in patent, IP litigation and technology licensing matters involving baseball swing training technologies and virtual reality sports simulators.
- Representing a cloud gaming provider in customer and license agreements with cable TV service providers.
- Representing an NHL legend in developing and licensing a hockey equipment brand; All-Pro NFL players in negotiating name-branded restaurant arrangements; and the heirs of an NBA pioneer in licensing his name for use by a leading shoe company.

Client Comments

Jim has been ranked for more than 10 consecutive years in the *IAM Patent 1000*, and for all four years of the *IAM Global Leaders* list, in which clients commented:

- “[Jim] often takes the time to pay a personal visit to our labs and is flawless in his execution when it comes to securing protection for our most advanced inventions. He is the perfect ‘down-the-hall’ colleague, as he is always available for quick consultations.”
- “As a transactional lawyer, [Jim] brings incredible value to an engagement because he is so pragmatic. He’s not an academic type who only thinks of the law – instead he keeps his commercial needs and objectives at the forefront of his mind.”
- Jim is “a repository of trust for a myriad of high-profile innovators” and is noted for “communicating his advice in crystal-clear and concise language.”

Services

- Intellectual Property
- IP Litigation
- Patents
- Trademarks
- IP Transactions & Licensing
- Artificial Intelligence
- Automotive
- Drone Law
- Emerging Companies & Venture Capital
- Energy & Natural Resources
- Entertainment & Sports Law
- Food & Beverage
- Medical Technology
- Retail Industry
- Technology

Client Resources

[IP Spotlight Blog](#)

Jim keeps you up to date with the legal and business aspects of intangible assets on his ***IP Spotlight*** blog. Covering topics such as licensing, due diligence, acquisition, compliance and risk management associated with patents, trademarks, copyrights and trade secrets, IP Spotlight provides insight, commentary and tips regarding recent legislation and developments relating to the business of IP.

Before Fox Rothschild

As an electrical engineer, Jim designed and managed the installation and maintenance of power and control systems in the oil pipeline and electric utility industries. Jim also worked in the intellectual property department of a Fortune 500 company and with the Federal Energy Regulatory Commission.

Beyond Fox Rothschild

Jim serves as a mentor to several startup accelerators, including AlphaLab Gear and the Ben Franklin Technology Partners' TechCelerator. As part of his mentoring, Jim provides group intellectual property training sessions to startups during each program's cycle. He is also a frequent author and speaker on IP and other issues relating to technology and the law. Jim has also served on the boards of several innovative non-profits, including most recently as Vice Chair of the Board of Directors of WQED Multimedia.

Honors & Awards

- Named to the list of IAM Global Leaders (2024)
- Named a "Stand-Out Lawyer" by Thomson Reuters (2024)
- Named in IAM Patent 1000: The World's Leading Patent Professionals (2010-2023)
- Named to the "IP Stars" list by Managing Intellectual Property (2021-2023)
- Recognized in the *Chambers USA* Guide for Intellectual Property in Pennsylvania (2016-2023)
- Named to the list of IAM Global Leaders for both patent prosecution and licensing (2020-2023)
- Named to the Client Choice Report by Lexology (2017, 2019)
- Named an "Intellectual Property Trailblazer" by The National Law Journal (2016)
- Selected to the "Best Lawyers in America" list for Entertainment Law - Motion Pictures and Television (2015-2024), Patent Law (2018-2024), Trademark Law (2019-2024), and Technology Law (2024) in Pittsburgh, PA by Best Lawyers

Bar Admissions

- Pennsylvania
- U.S. Patent & Trademark Office

Court Admissions

- U.S. Court of Appeals, Federal Circuit
- U.S. District Court, Western District of Pennsylvania

Education

- University of Pittsburgh School of Law (J.D., 1994)
- Pennsylvania State University (B.S., 1989)
 - Electrical Engineering

Memberships

- Penn State Alumni Association, Allegheny County Chapter
 - Past President
- Pittsburgh Intellectual Property Law Association

- Committee Chair, Inventor of the Year Award
- Leadership Development Initiative of Leadership Pittsburgh, Inc.
 - Leadership OnBoard graduate

Board of Directors

- WQED Multimedia, Board of Directors
 - Honor Board Member, former Vice Chair