



## **Victoria Heller Johnson**

Partner

**Exton, PA**

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As a member of the firm's Corporate Department, Animal Law Practice and Health Law Group, Victoria concentrates her practice on corporate and health care transactions, with a focus on:

- Purchases and sales of businesses, including medical, dental, veterinary and other professional practices, imaging centers, nursing facilities, mental health providers, drug and alcohol treatment facilities, home care agencies, and other types of licensed and non-licensed businesses
- Hospital-physician relationships and affiliation strategies
- Health care affiliations, mergers, joint ventures and contractual arrangements
- Regulatory compliance and licensing matters
- Corporate practice of medicine issues
- Compliance with federal and state fraud and abuse laws, including self-referral, anti-kickback, fee-splitting and similar laws
- Governmental and third-party pay or contracting and reimbursement matters
- Physician compensation and governance issues
- Physician employment contracts
- Buy-ins and buy-outs

Victoria has positioned herself as a key health care transactional attorney. Her experience extends to:

- Counseling hospitals, ambulatory surgical facilities, mental health facilities, nursing homes, assisted living facilities, diagnostic testing facilities, sleep centers, drug and alcohol treatment facilities and a wide variety of other health care providers on state and federal licensing and regulatory issues
- Advising clients with respect to Medicare and Medicaid enrollment, reimbursement and other issues
- Counseling hospital clients on compliance with the Joint Commission and federal and state standards for medical staff bylaws

In addition to health care regulatory and transactional work, Victoria also routinely handles various types of general corporate and commercial transactions. Examples of this work include:

- Entity formation, organization, governance and dissolution

- Mergers and acquisitions
- Due diligence
- Corporate succession planning
- Employment and independent contractor arrangements

### **Before Fox Rothschild**

Victoria was an Associate Attorney for three years in the New York office of Thacher Proffitt & Wood LLP. She was also a judicial extern to the Hon. Martin L. C. Feldman of the U.S. District Court for the Eastern District of Louisiana.

### **Beyond Fox Rothschild**

An active member of her community, Victoria serves on the March of Dimes Chester County Women of Achievement Committee, providing fundraising for its annual dinner.

Victoria previously served on the Board of Directors for The Center for Advancement in Cancer Education, a nonprofit organization based in Wynnewood, Pa.

### **Client Resources**

[Legal Services for Home Health, Home Care and Hospice Agencies](#)

### **Honors & Awards**

- Named a "Pennsylvania Rising Star" by *Philadelphia Magazine* and *Law & Politics Magazine* (2007 and 2008)
- Moot Court Board Tulane Law School
- Order of the Coif - Tulane Law School

### **Practice Areas**

- Corporate
- Administrative Law & Government Relations
- Animal Law
- Business Succession Planning
- Health Law
- Mergers & Acquisitions

### **Bar Admissions**

- Pennsylvania
- New Jersey
- New York

### **Education**

- Tulane University Law School (J.D., *magna cum laude*, 2002)
- Villanova University (B.A., *cum laude*, 1999)

### **Memberships**



- Pennsylvania Bar Association
- New Jersey State Bar Association
- New York State Bar Association
- American Health Lawyers Association
- Chester County Bar Association

## Publications

June 1, 2015

**Important New Concerns for Billing Companies, Providers and Suppliers**

BC Magazine

April 16, 2015

**Physicians Beware: CMS May Deny or Revoke Medicare Provider Privileges**

Physicians News Digest

June 2012

**OIG Publishes Negative Advisory Opinion on Proposed Anesthesia Arrangements at Physician-Owned ASCs**

Staying Well Within the Law

June 2012

**Staying Well Within the Law**

Third Quarter 2011

**CMS Releases New Changes to the Medicare Enrollment Forms**

Staying Well Within the Law

Third Quarter 2011

**Staying Well Within the Law**

First Quarter 2011

**New CMS Guidance on the Performance of Histories and Physicals at ASCs**

Staying Well Within the Law

First Quarter 2011

**Staying Well Within the Law**

Summer Issue 2010

**CMS Proposes Streamlined Approach for Credentialing of Telemedicine Providers**

Staying Well Within the Law

Summer Issue 2010

**Staying Well Within the Law**

June 2010

**Expansion of the Fraud and Abuse Laws Under PPACA**

BC Advantage

July 2009

**The Kosenske Case and Stark: An Important Lesson for Physician-Hospital Arrangements**

Staying Well within the Law

June 22, 2009

**A Stark Lesson For Doctor-Hospital Arrangements**

Law360

June 2009

**Kosenske: Physician-Hospital Arrangement Questioned Under Stark**

[www.billing-coding.com](http://www.billing-coding.com)

January 2009

**New Changes to the Medicare Anti-Markup Rule Effective January 1, 2009**

Staying Well within the Law

November 2008

**CMS Makes Further Tweaks to the Medicare Anti-Markup Rule in the 2009**

BC Advantage

October 2008

**CMS Proposes Further Changes to the Medicare Anti-Markup Rule**

Staying Well Within the Law

May 1, 2008

**Recent Developments with Respect to the Medicare Anti-Markup Rule**

BC Advantage

January 11, 2008

**Anatomy of a Pennsylvania Hospital Relocation**

Staying Well within the Law

November 2006

**Medicare Releases New Enrollment Forms**

Bulletin of the Allegheny County Medical Society

## Events

**24th Annual Health Law Institute**

March 13, 2018

Pennsylvania Convention Center

Hosted by: Pennsylvania Bar Institute

**Governance Challenges of Healthcare Organizations**

September 12, 2017

The Union League of Philadelphia

Hosted by: Philadelphia Chapter of the National Association of Corporate Directors (NACD)



**23rd Annual Health Law Institute**

March 7, 2017  
Pennsylvania Convention Center  
Hosted by: Pennsylvania Bar Institute

**22nd Annual Health Law Institute**

March 15, 2016 at 8:30am – 4:35pm  
Pennsylvania Convention Center  
Hosted by: Pennsylvania Bar Institute

**21st Annual Health Law Institute**

January 1, 2015  
Hosted by: The Pennsylvania Bar Institute

**20th Annual Health Law Institute**

January 1, 2014  
Hosted by: The Pennsylvania Bar Institute

**19th Annual Health Law Institute**

March 12, 2013 at 1:15pm

**Flowers and Friends: An Evening at Waterloo Gardens**

March 22, 2012  
Waterloo Gardens  
Hosted by: The Women Attorneys of Fox Rothschild's Chester County office

**An Evening at the Brickside Grille**

June 9, 2011 at 5:00pm  
The Brickside Grille  
Hosted by: Fox Rothschild

**Passion, Perseverance and Panache: Succeeding in a Competitive Industry**

February 10, 2011  
Eagleview Corporate Center  
Hosted by: Fox Rothschild LLP

**Financial Incentives for EHRs: The ABCs of ACOs**

October 13, 2010  
Castle on the Hudson  
Hosted by: HealthPro Staffing Resources

**Traditions and Trimmings: In the Kitchen with Chef and Author Cynthia Goch**

August 12, 2010  
Hosted by: Fox Rothschild LLP

**Raise Awareness of and Support for CYWA's Work Ready Program**

March 3, 2010  
Fox Rothschild LLP

# News

December 12, 2017

**Honorees Announced For Chester County Fund For Women and Girls' Champions of Change Breakfast**  
Daily Local News

February 1, 2016

**DealWire: Closing Q4 Deals**  
ACG Philadelphia

March 27, 2014

**5 Ways To Avoid FCA Trouble In Hospital-Doc Lease Deals**  
Law360

May 2, 2012

**Fox Rothschild Elevates 13 to Partner**